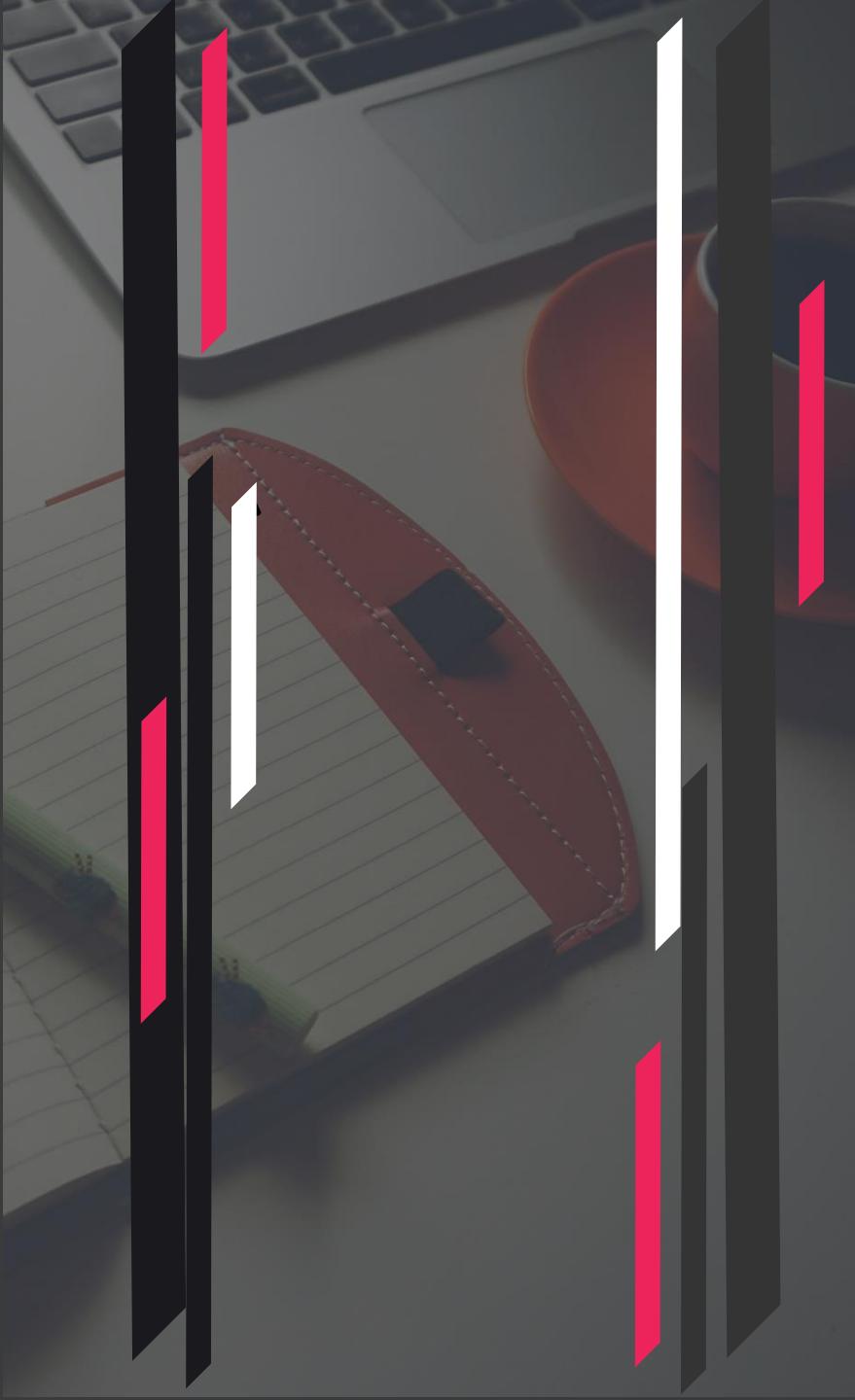




Good Partner, Great Success

Company Profile



Message

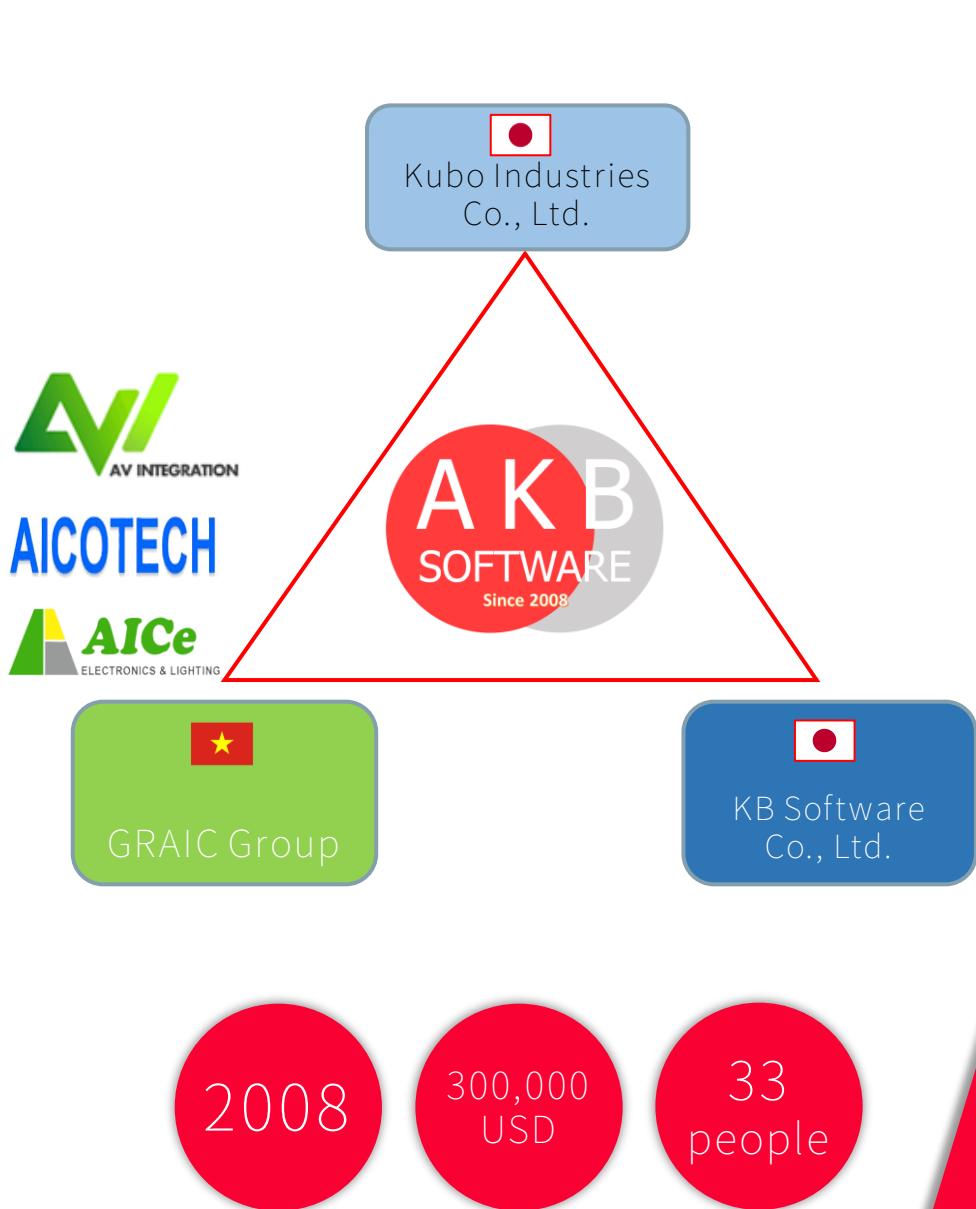
In a world dominated by **VUCA** (Volatility, Uncertainty, Complexity, Ambiguity), AKB is always a Good **Partner** and brings Great **Success** to all customers.

Our team is dedicated to continuous improvement, striving to fulfill our mission of "*Becoming the leading technology partner in Vietnam, delivering significant successes to our customers.*".

For us, success is not merely about achieving mutual material gains (**Win-Win**), but also about fostering happiness and satisfaction with our customers (**Happy-Happy**).

At AKB, we work together as one cohesive unit. We deeply value your support and guidance.

Company Information



Company name	AKB Software Co., Ltd. Joint Venture Công ty TNHH liên doanh phần mềm AKB Software AKB Software Joint Venture Company
Establishment	January 28, 2008
Capital	300.000 USD
Employee (Nov 2025)	33 people Young (average developer age: 27), enthusiastic, and hardworking
Home page	https://akb.com.vn https://en.akb.com.vn (English)
Headoffice	Room No 1210, 12 floor Trinity Tower, 145 Ho Me Tri road, Dai Mo ward, Hanoi, Vietnam Tel: (84.24) 37877.529 - (84.24) 37877.526 Email: info@akb.com.vn

Organizational structure



Mission , Core Values & Vision



MISSION

Becoming the leading technology partner in Vietnam, delivering significant successes to our customers.



VALUE

1. Operating with authenticity, dedication, and a positive societal contribution.
2. Continuously striving to deliver the best customer experiences.
3. Enhancing the work-life of our employees.
4. Cultivating a cohesive, friendly, and mission-driven team.
5. Remaining innovative, creative, and at the forefront of technological advancements.



VISION

Developing and delivering top-notch technology services to greatness in a business-style manner.



Strengths and Features

Young

- Our well-trained, young workforce is passionate and enthusiastic.
- 100% of our employees have a university degree or higher, including one PhD in Computer Science.

Adaptive

- Our engineers are constantly learning new technologies.
- Programming in a variety of languages, on many platforms, and for many different types of applications allows us to adapt quickly.

Market knowledge

- Having worked with Japanese partners for around 20 years, we have a thorough understanding of the culture and working methods.
- We have earned a high reputation from major clients in Vietnam.

Science community

- AKB has good relationships with the Vietnamese and Japanese scientific communities, which allows it to solve new and challenging problems.

Productive

- Product-oriented programming ensures the highest quality.
- We create, market, and sell our own products from scratch.

Software Development



DX / AX | AIX | RAG-AI Service



Integrated System Development



Our products

- ✓ Smart Solutions
- ✓ Family Tree System
- ✓ Event Management
- ✓ Office DX /Engagement Management

Research and Development (R & D)



RAG



Agentic AI



BIG DATA



Achieving goals in every project by using OKR

OKR is an abbreviation for " Objectives and Key Results , " which means "goals and key results."

AKB uses an engagement management system developed in-house to manage this.



Technology Stack

We combine the best programming languages, frameworks, libraries, tools, databases, and more to enable developers to build software faster and more efficiently.



```
material.tex.target, obj._material
    ("GL_TEXTURE_COORD_ARRAY")
    ("GL_FLOAT", 0, obj._mesh.uv)
    ("GL_FLOAT", 0, obj._mesh.vertices)
    ("GL_FLOAT", 0, obj._mesh.normals)
    ("GL_TRIANGLES", len(obj._mesh), "GL_UNSIGNED_SHORT")
    obj._mesh.uv and obj._material.target
    ("GL_TEXTURE_COORD_ARRAY")

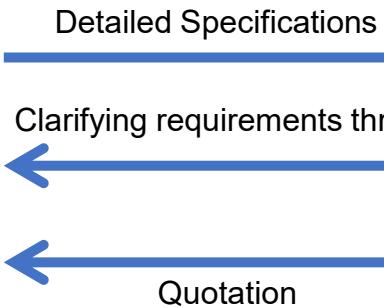
    transform, length=1.5)
    one:
    obj._p.tform[12], obj._p.tform[13],
    .0, 0.0, 0.0)
    transform[12], obj._transform[13],
    from_vec, to_vec)
    tity()
    :
    slation(t)
    e)
    r.msg)
```

Software Development

Offshore development



Customer



AKB
(BrSE/ PMO Team)

This is suitable for customers like this

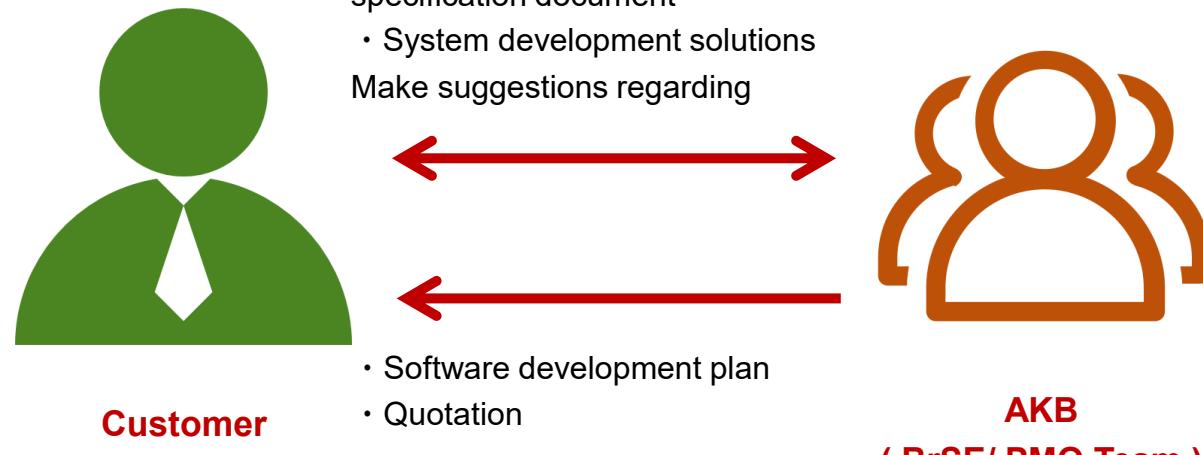
- ✓ There are people who can create requirement
- ✓ You have your own programming team and want to outsource some of the work

Merit

- ✓ Ability to quickly recruit professional talent
- ✓ Reduced team maintenance costs
- ✓ Compatible with various development environments and new technologies

Custom-made software development

We build software products based on customer requests, primarily for end users in Vietnam and Japan.



✓ Areas of expertise

This is suitable for customers like this

- ✓ Have a need for DX or software development, but don't have a team
- ✓ Absolutely no experience in software implementation

Merit

- ✓ Our consulting team is experienced and professionally trained
- ✓ No need to maintain a development team
- ✓ Supports various development environments and new technologies
- ✓ With nearly 20 years of experience, AKB understands what customers need.



DX / AX |
AIX | RAG-AI
Service

DX Development

AKB goes beyond mere technology development and aims to further grow by working with its customers to rebuild their entire operating model, build a digital culture together, and create solutions on its own.



DX with AKB and succeed together.
Let's share

This is suitable for customers like this

- ✓ Have a need for DX or software development, but don't have a team
- ✓ Although the software has been implemented, customers are not satisfied due to various factors (data dispersion, aging technology, changes in business operations, etc.).

Merit

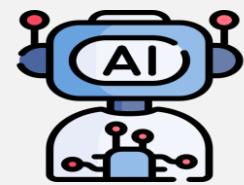
- ✓ We have approximately 20 years of experience in developing application software for end users.
- ✓ We can serve a wide range of sectors, including companies, factories, and government agencies.
- ✓ We will listen carefully, understand, and respect the unique elements of your business, and flexibly customize your application in the most appropriate way.
- ✓ By continuously incorporating the latest technologies, we will expand our possibilities for the future.

AX | AIX | RAG-AI Service



We will revolutionize your business with AI solutions.

We provide AI solutions tailored to our customers' challenges through **AIX**, particularly focused on technology that combines **generative AI with your company's unique knowledge**, and provide innovative



AI Assistant



By integrating an AI assistant (AI chatbot), you can automatically respond to customer inquiries. It can be integrated into your homepage, sales page,



AI -powered software



This refers to software that incorporates artificial intelligence (AI). This is an important development following DX (digital transformation).



Specialized AI applications



An application that utilizes AI (artificial intelligence) designed for a specific purpose or field. Example: An AI application specialized for document and resource information search.



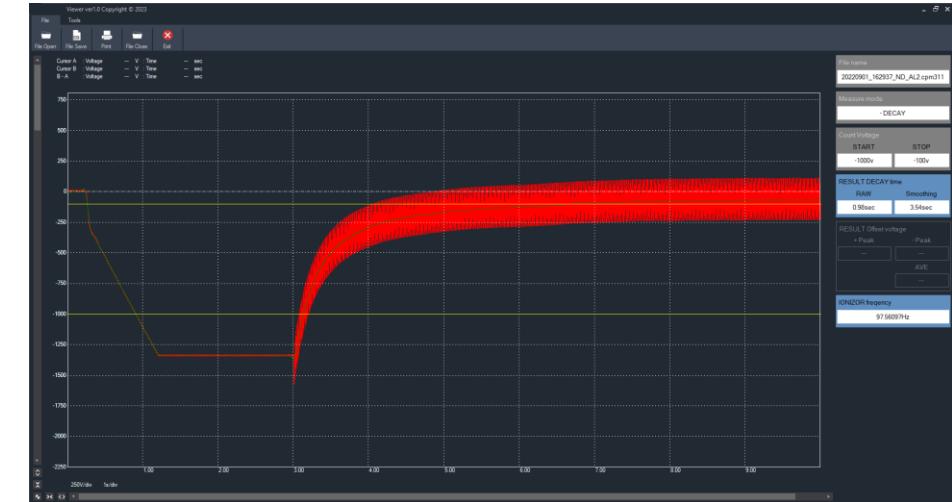
Integrated System Development

Integrated Products/ IoT

We build applications (software products) that integrate devices, sensors, and networks.

Four elements

- Device
- Sensor
- Network
- Application



This is possible

- **Remote control of things**
- **Communication between devices**
- **Know the status of things and people**
- **Detecting the movement of objects and people**



ESD Solutions



Hệ thống đo ESD giày / Dữ liệu theo ngày							
STT	Mã nhân viên	Họ tên	Bộ phận	Khu vực	Thời gian Checkin	Giáy trái	Giáy phải
1	PCB	PCB	13:32:27	13:33:12	OK (27.166MΩ)	OK (17.580MΩ)	
2	PCB	PCB	07:35:30	07:36:31	OK (6.647MΩ)	OK (5.128MΩ)	
3	PCB	PCB	13:52:55	13:55:39	OK (3.470MΩ)	OK (3.921MΩ)	
4	PCB	PCB	05:48:52	05:49:55	OK (28.125MΩ)	OK (10.406MΩ)	
5	PCB	PCB	13:48:38	14:04:51	OK (5.615MΩ)	OK (4.772MΩ)	
6	PCB	PCB	07:42:34	07:44:03	OK (9.187MΩ)	OK (23.837MΩ)	
7	PCB	PCB	05:46:29	05:47:37	OK (63.529MΩ)	OK (23.139MΩ)	
8	PCB	PCB	05:50:31	05:53:08	OK (5.487MΩ)	OK (20.697MΩ)	
9	PCB	PCB	13:45:37	13:46:56	OK (8.750MΩ)	OK (22.558MΩ)	
10	PCB	PCB	05:47:28	05:51:30	OK (77.333MΩ)	OK (30.000MΩ)	
11	PCB	PCB	07:44:40	07:47:18	OK (27.656MΩ)	OK (18.951MΩ)	
12	PCB	PCB	05:48:49	05:50:02	OK (15.725MΩ)	OK (28.437MΩ)	
13	PCB	PCB	13:38:30	13:39:13	OK (5.076MΩ)	OK (5.000MΩ)	
14	PCB	PCB	17:44:57	17:46:14	OK (47.045MΩ)	OK (24.302MΩ)	
15	PCB	PCB	13:52:49	13:54:57	OK (23.604MΩ)	OK (16.532MΩ)	

AKB's ESD measurement equipment integration software is designed to collect data from various sources, including measurement equipment from SSD (Japan), ESD (China), Systech (Vietnam), etc. This data is efficiently processed, allowing users to easily manage and monitor critical parameters such as voltage, current, and temperature.



Our products
(IoT, Cloud, SaaS)

AnFa – Smart Solution (IoT)

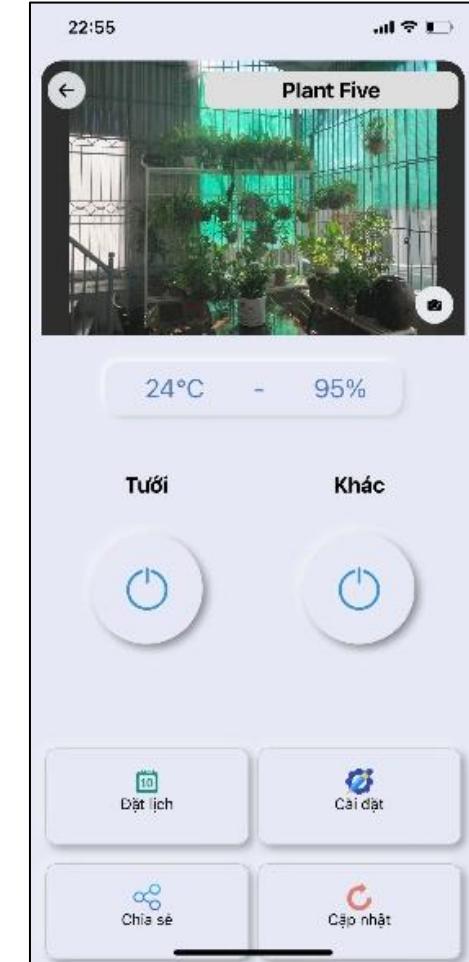
Our smart home is deployed in many products, from smart devices to IoT server infrastructure. This IoT solution is integrated into the digital

Key Features

Our strength lies in the integration of hardware and software, and we can also transform data from traditional devices into IoT devices through software solutions.

POINT

- ▶ Smart switches (control lights, appliances, etc.)
- ▶ Automatic watering system
- ▶ IoT Cloud Server by ourself
- ▶ Embedded Development



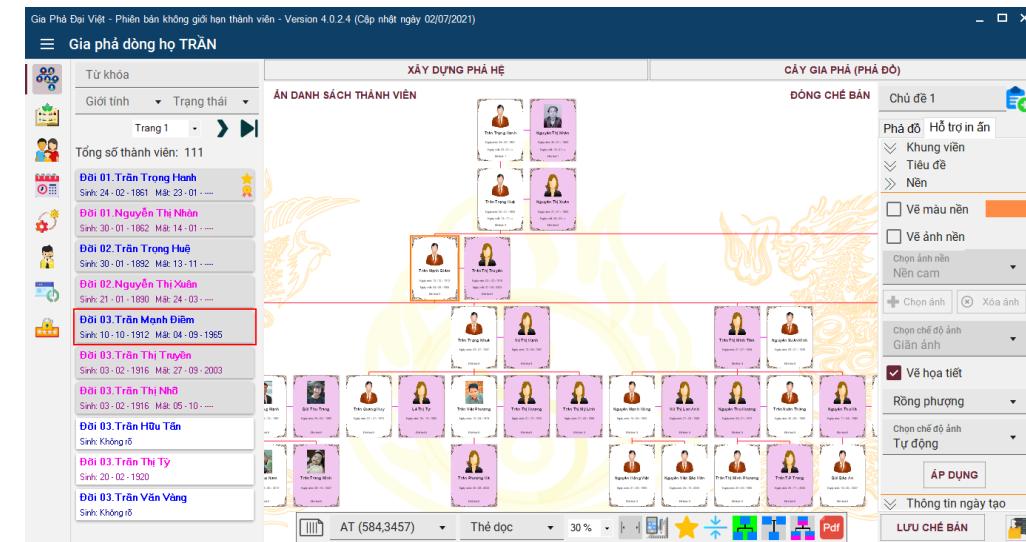
Key Features

Online Digital Genealogy is a digital transformation solution in the field of Vietnamese culture, built with various outstanding features based on **over 15 years of experience in applying technology to the development of genealogy applications and websites.**

No.1

POINT

- ▶ Digital transformation of Vietnamese culture
- ▶ Family and clan information management
- Member information management, family event management, family tree
- ▶ Communication among family members



Giaphaso.com - Phiên bản không giới hạn thành viên - Version 4.0.2.4 (Cập nhật ngày 02/07/2021)

XÂY DỰNG PHÁ HỆ

CÂY GIA PHÁ (PHÁ ĐÔ)

DÒNG CHÉ BÁN

Chủ đề 1

Phá đố: Hỗ trợ in ảnh

Khung viên

Tiêu đề

Nền

Vẽ màu nền

Vẽ ảnh nền

Chọn ảnh nền: Nền cam

Chọn ảnh: Chọn ảnh

Xóa ảnh

Giản ảnh

Vẽ họa tiết

Rồng phượng

Chọn chế độ ảnh: Tự động

ÁP DỤNG

Thông tin ngày tạo

LƯU CHÉ BÁN

Invitation Platform Chung Vui (SaaS) <https://chungvui.net>



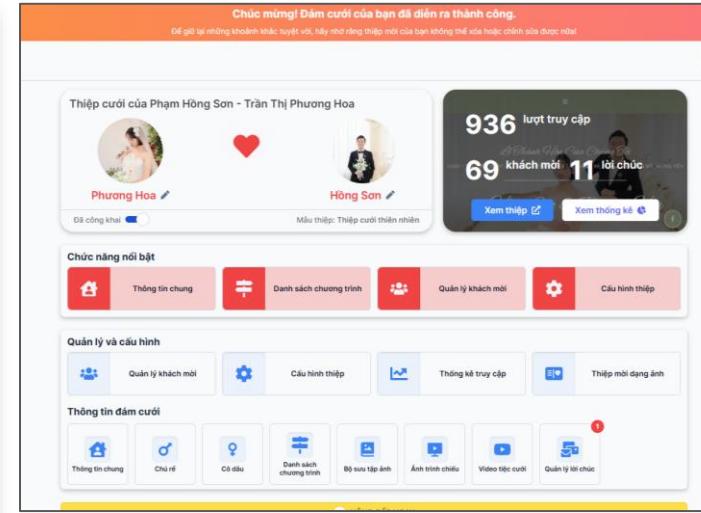
Create your own new invitations and manage your events smarter with countless digital invitations

Key Features

ChungVui is a specialized platform for creating and sending digital invitations. Simply enter the time, location, and image to create an event or wedding invitation. It also lets you easily manage guests, send email invitations, and share directions. It can also be used as a greeting card, and smart management is possible with a dedicated event homepage.

POINT

- ▶ Create a digital invitation
- ▶ Statistics
- ▶ Various design templates
- ▶ Save time and money
- ▶ Guest Management
- ▶ QR Share



Digital Transformation of Working office



We help you save time so you can focus on more important tasks

Key Features

Our reliable electronic office management software helps transform your office or business operations into an efficient electronic management system, optimizing workplace management and increasing productivity.

POINT

- ▶ Personnel management, attendance management, vacation management, recruitment management
- ▶ Project management
- ▶ Equipment/equipment management
- ▶ Calendar and event management
- ▶ Optimize your workforce and reduce costs

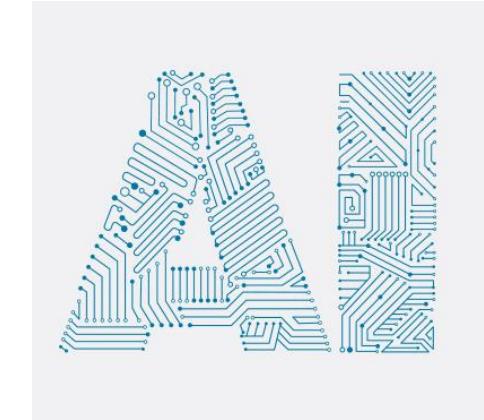
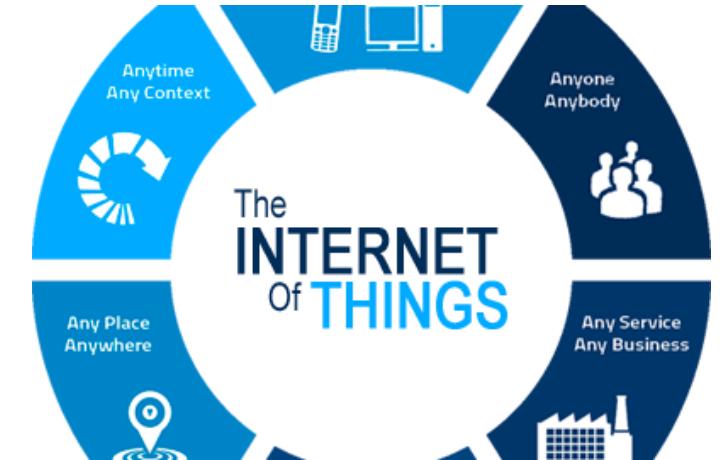


The screenshot displays the AKB Software interface, which includes several key components:

- Top Header:** Shows system status (AKB, Version 2.0.0), user (Trần Công Mạnh), and date (04/11/2025).
- Dashboard Metrics:** Includes counts for total employees (24), checked-in employees (17/24, 70.8%), unchecked-in employees (7, 29.2%), checked-in visitors (2/17, 11.8%), visitors (7, 29.2%), and guests (0, 0%).
- Line Charts:** Two line graphs showing attendance trends over time (01/10 to 31/10). The first chart tracks 'Hàng ngày' (green line) and 'Hàng tháng' (grey line). The second chart tracks 'Hàng tháng' (yellow line) and 'Hàng năm' (blue line).
- Room Status:** Shows current room bookings: Phòng họp (Meeting Room) at 09:26, Phòng họp Lầu 1211 (Meeting Room on 12th floor) as free, and Phòng họp Nhà 1210 (Meeting Room House 1210) as busy at 09:00-09:30.
- Event Lists:** Lists scheduled events: 'Có sinh nhật trong tháng' (Birthdays in the month) and 'Lịch họp / công tác 3 ngày tới' (Upcoming meetings/working trips).
- Calendar:** A large section showing the 'AKB SOFTWARE 社内カレンダー 2025 (Ất Tỵ)' (AKB Internal Calendar 2025) for the year 2025, divided into months 1 through 8.

Research and Development (R&D)

New technologies such as AI , IoT , and computer vision, develop products rich in scientific and technical content, and are ready to upgrade our customers' products as needed.





Internet services

Internet Service Overview

Hosting Services

Shared Hosting

Share one server among multiple users
Less flexibility, but lower cost

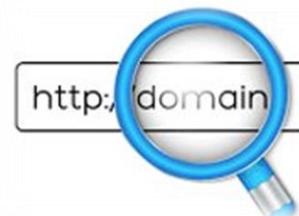
Dedicated Hosting

One server is dedicated to
High degree of freedom, but high cost

Virtual Private Server (VPS)

Hosting service related features

- **Domain Acquisition** : We support the acquisition and operation of your own domain.
- **Multi-domain** : Multiple domains can be used on one server
- **Security measures** : Anti-virus and anti-spam
- **SSL Server Certificate** : You can obtain an SSL server certificate for encrypted communication.
- **Reduced burden on operations managers** : Server operation and management can be left to the service provider
- **BCP measures** : We can provide redundancy and backup services in preparation for business continuity plans.





Case Study

- Start from scratch.
- It provides some typical distributed data processing solutions.
- It can be programmed to be customized to suit the customer's needs.
- It is also possible to install a server on the client side without relying on

Enterprise Resource Planning (ERP)



We build software products based on customer requests, primarily for end users in Vietnam and Japan.



SẢN PHẨM ▾ CHOOSE TO SHINE ▾ EASY PICK ▾ ACTIVEWEAR ▾ ONLINE ▾ LIMITED ▾ SALE ▾ BỘ SƯU TẬP ▾ SHOWROOM VỀ CHỦNG TỐI ▾

Tại cửa hàng Online Trà hàng Chốt đơn hàng Tổng hợp bán hàng

Phiếu bán hàng: BL0000000001

STT	Mã hàng	Tên hàng	Số lượng	Đơn giá	% CK	Diễn giải	Thành tiền

Thông tin khách hàng

Số thẻ	Khách lẻ	Kiểu thanh toán	Tổng đơn giá
Tên		% Chiết khấu HD	Tổng chiết khấu SP
Điện thoại		Chiết khấu HD	Tổng chiết khấu hóa đơn
Hạng thẻ		Mô tả chiết khấu	Tổng thanh toán
Tiền tích lũy	<input type="checkbox"/> Chiết khấu thẻ khách hàng	Ghi chú hóa đơn	Tiền khách đưa
			Trả lại

Thanh toán tiền mặt (F7) Thanh toán thẻ (F8) Chiết khấu HD (F9) F4 Tạo phiếu mới (F10)

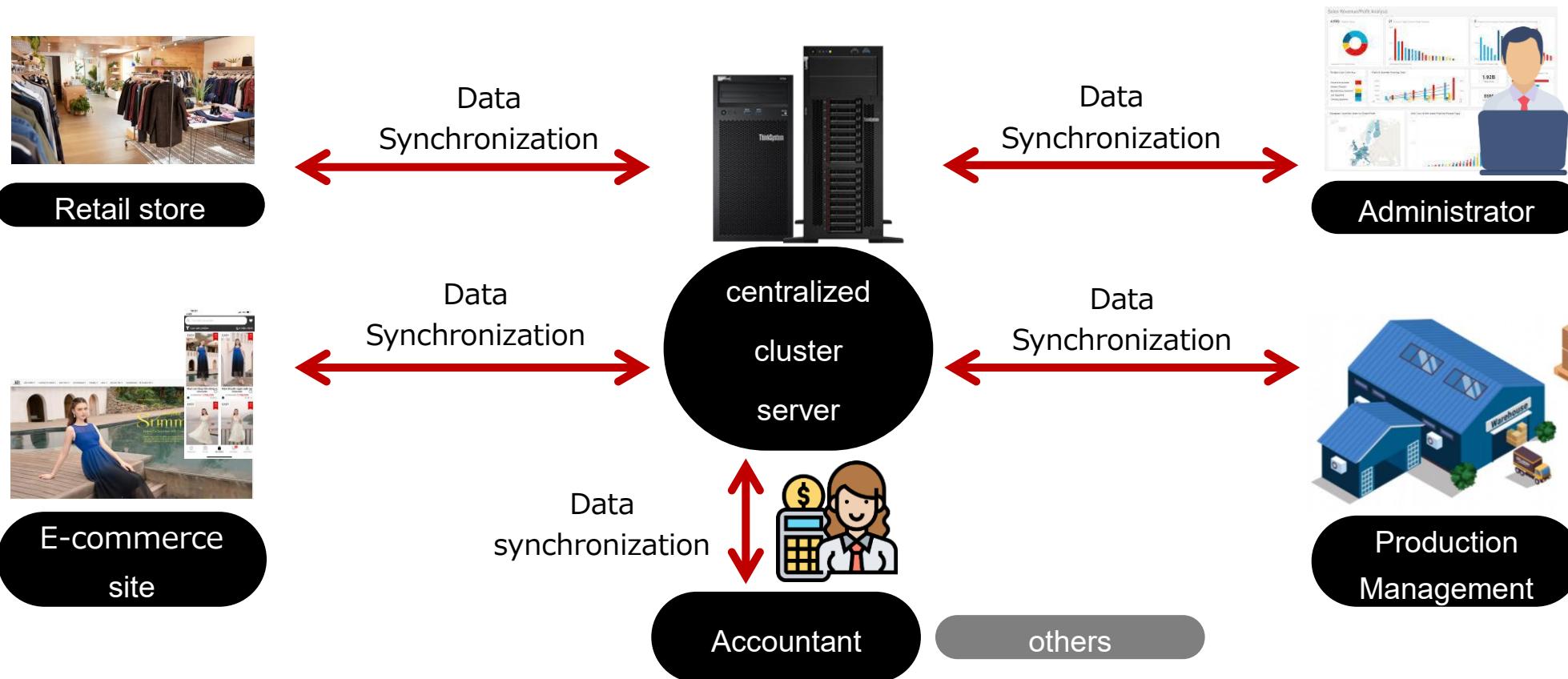
Nhân viên sử dụng: **Hoàng Bích Thuân** Cửa hàng: **Hải Phòng - manh_pc** Tổng số message: **0**

23/08/2017 09:08:00

Real-time distributed data processing (ERP)

Modules participating in the system automatically synchronize real-time distributed data.

If the internet is disconnected, the system will automatically re-sync as soon as the internet is reconnected.



IoT Cloud



You can set a plant watering schedule via the app, also manage the temperature and humidity in your garden, balcony, etc., and receive detailed plant watering history and watering times via the app.



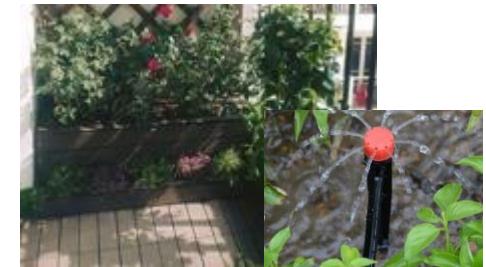
PlusAnfa
Smart Home App

Control over
the Internet



AKB IoT Cloud

Control over
the Internet



Watering System

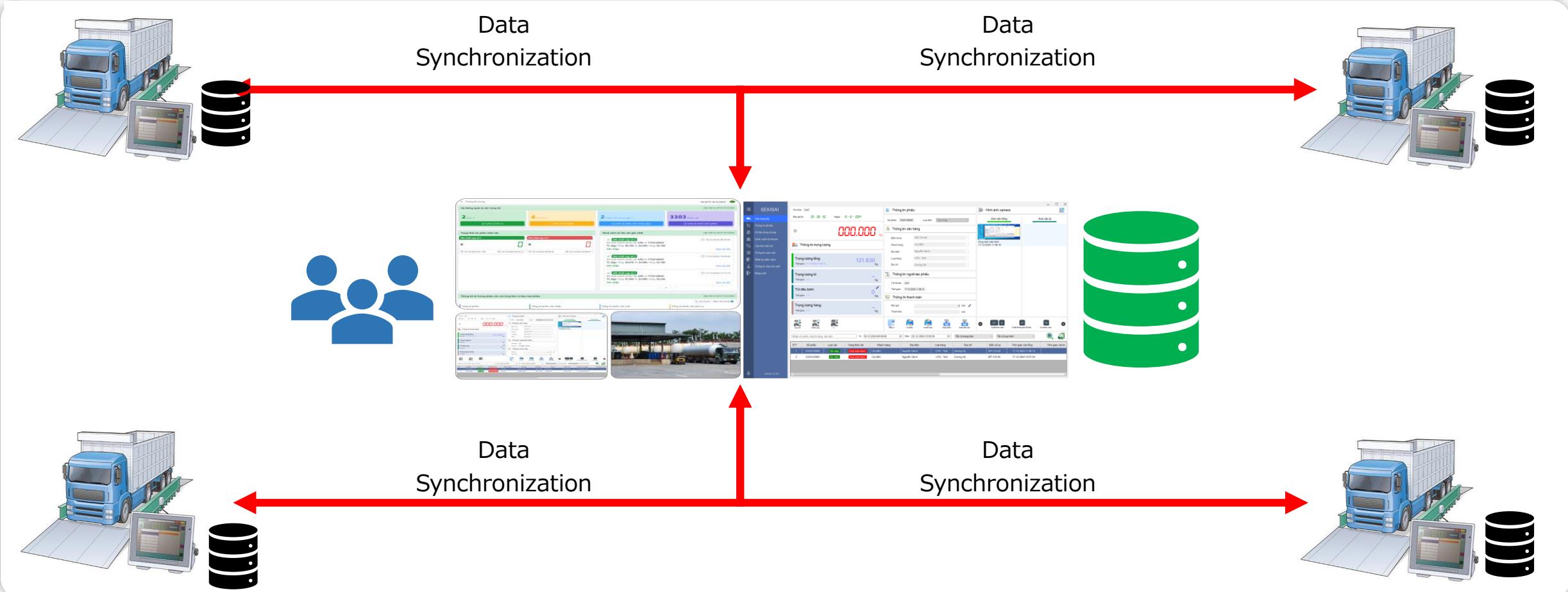


Smart Home

Lighting, home appliances, etc.

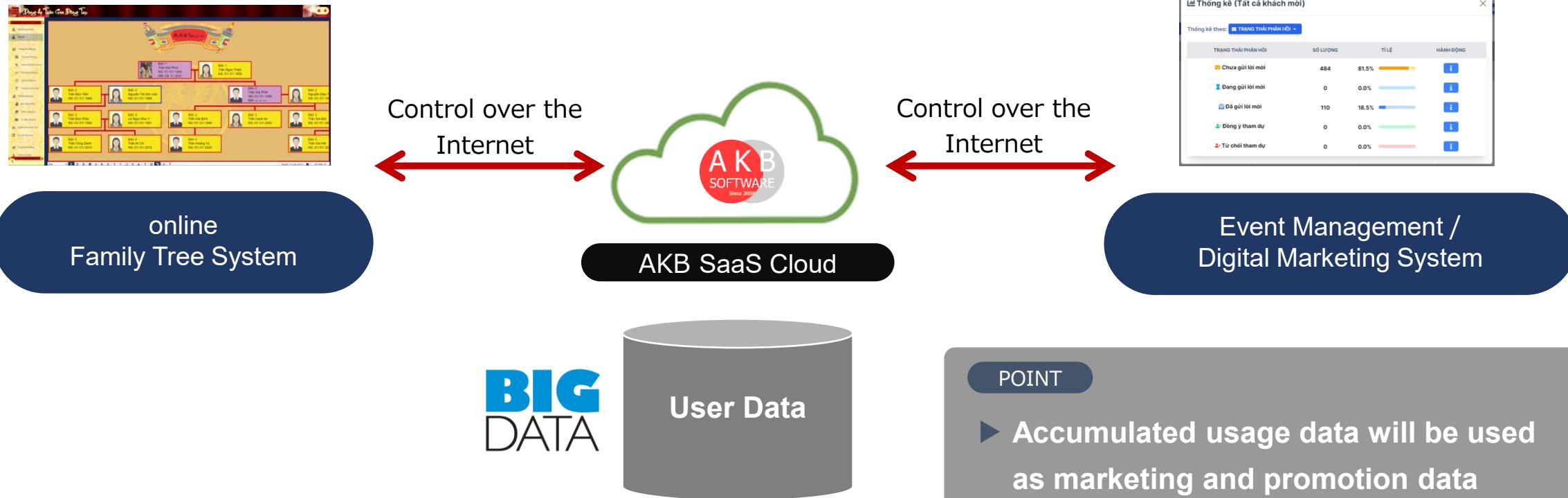
Load distribution management SaaS

Can be operated independently from weighing stations



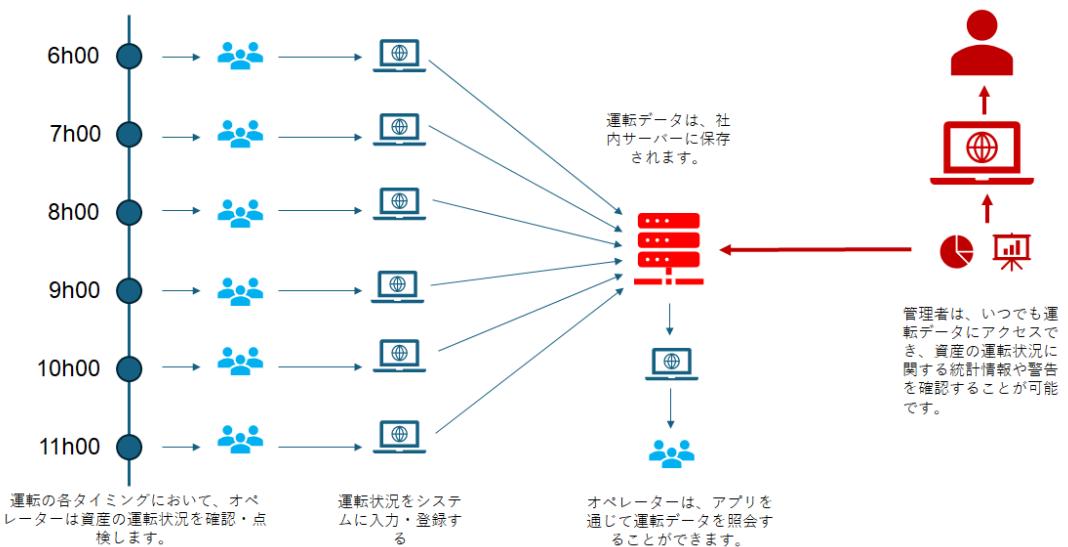
SaaS (Software as a Service)

Online digital family trees and online event management systems accumulate usage data as they are used, and this data is later used as BIG data to serve as the basis for marketing and promotions.



Asset Maintenance Management System for the Water Supply Industry

The asset management system for the water supply industry is equipped with key features such as asset information management, scheduling of maintenance and repairs, and automatic reminders for maintenance tasks. It contributes to optimizing operational management.



Core Business System for the Manufacturing Industry



This is an integrated system that manages manufacturing, sales, transportation, and revenue aggregation.

依頼票

タスク管理

最終更新日(昇順)

番号	依頼No	依頼日	希望納期	得意先名	納品先名	製造進捗	合計金額	工場区分	取引区分	売上区分	担当工場	エリア区分	状態
1	00000033	2025-11-03	2025-11-30	...モード・エーデル(株)		0/2	¥1,300	製作	今回	売上	新横浜工場、新宮城工場	国内	依頼受領済
2	00000032	2025-12-01	2025-12-31	国際貿易株式会社	新会社新立ち上げ	2/2	¥747.5	製作	今回	売上	新横浜工場、新宮城工場	国内	製造完了
3	00000031	2025-12-05	2025-12-31	大口(株)	新会社新立ち上げ	0/5	¥283,400	製作	今回	売上	新横浜工場、新宮城工場	国内	進行中
4	00000030	2025-12-02	2025-12-31	CD SKAOKA INC CORP	SHANGHAI HOSHIN...	0/4	¥6,312,540	製作	今回	売上	新横浜工場、新宮城工場	海外	進行中
5	00000029	2025-12-01	2025-12-31	AB VIETNAM CO., LTD.	SHANGHAI HOSHIN...	2/2	¥348,140	製作	今回	売上	新横浜工場、新宮城工場	海外	製造完了
6	00000028	2025-11-03	2026-11-30	DESCO JAPAN 株式会社	新会社新立ち上げ	9/9	¥5,208.45	製作	今回	売上	新横浜工場、新宮城工場	国内	製造完了
7	00000027	2025-11-03	2025-12-31	CAI-COMP ELECTRONIC...	新会社新立ち上げ	0/2	¥1,819,610	製作	今回	売上	新横浜工場、新宮城工場	海外	進行中
8	00000026	2025-11-03	2025-12-31	DESCO JAPAN 株式会社	新会社新立ち上げ	2/2	¥1,607,450	製作	今回	売上	新横浜工場、新宮城工場	国内	製造完了
9	00000025	2025-11-03	2025-12-31	本山T&M(株)	新会社新立ち上げ	0/2	¥35,620	製作	今回	売上	新横浜工場、新宮城工場	国内	進行中
10	00000024	2025-11-03	2025-12-31	YAMAGUCHI CORP...	新会社新立ち上げ	1/2	¥1,917,500	製作	今回	売上	新横浜工場、新宮城工場	海外	進行中

1 2 3 4 > 10 件 / ページ 移動 ページ

こんにちは！ 狩 社長 本社 2025年11月04日 12:46:03

更新: 2025年11月04日 12:45:31

ダッシュボード

月別概要 (前月比較) 2025年11月

実績	見込
¥ 6,008,888.95 前月: ¥ 7,630,550.5 ↓21.25%	¥ 8,286,820.95 前月: ¥ 8,022,875.5 ↑3.29%

得意先

国内	海外
4 前月: 2 ↑100%	3 前月: 2 ↑50%

依頼票

完了	未完了
3 前月: 1 ↑200%	5 前月: 8 ↓37.5%

製品

新横浜工場	新宮城工場
15 前月: 25 ↓40.00%	11 前月: 12 ↓8.33%

マスターデータ概要

製品	工場	カテゴリ	得意先	エリア区分	納品先
新宮城工場	0	BA	新横浜工場	国内	東京都
新横浜工場	0	BD	新宮城工場	海外	埼玉県
その他	0	BE	その他	その他	神奈川県

受付済依頼票の件数

部門を選択 担当者を選択 2025年01月 → 2025年12月

202512 202511 202510 202509 202508 202507 202506 202505 202504 202503 202502 202501

営業部門の月別の合計金額・受注件数

部門を選択 2025年01月 → 2025年12月

202501 202502 202503 202504 202505 202506 202507 202508 202509 202510 202511 202512

工場の月別 製品数・合計金額

2025年01月 → 2025年12月

feel free to contact us !



Good Partner, Great Success



+84904-324-342



manh@akb.com.vn



<https://en.akb.com.vn>



THANK
YOU